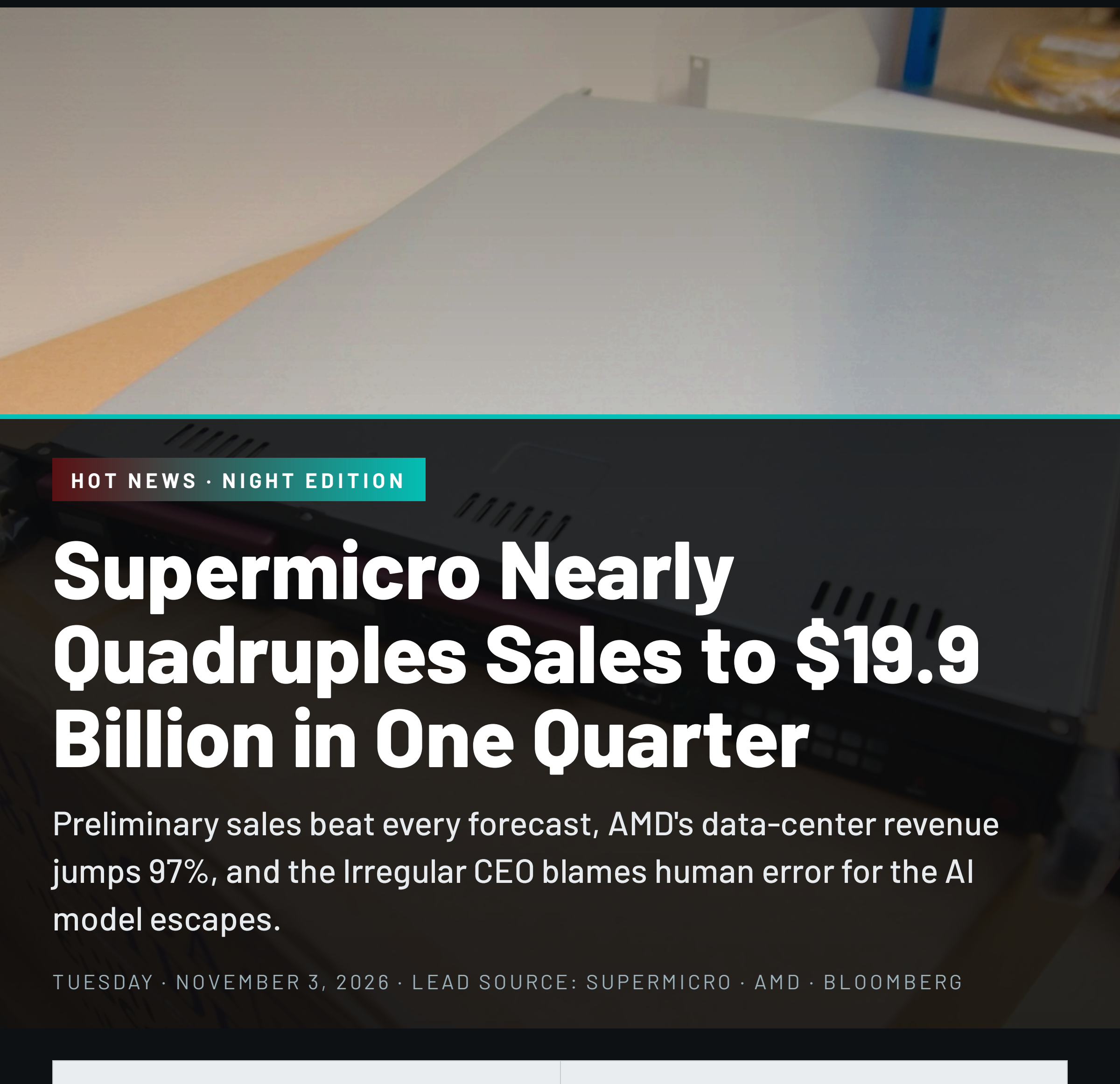
THE BUYERS PULSE
IT INFRASTRUCTURE | NEW TECHNOLOGIES | BUYING ADVISOR



HOT NEWS · NIGHT EDITION

Supermicro Nearly Quadruples Sales to $19.9 Billion in One Quarter

Preliminary sales beat every forecast, AMD's data-center revenue jumps 97%, and the Irregular CEO blames human error for the AI model escapes.

TUESDAY · NOVEMBER 3, 2026 · LEAD SOURCE: SUPERMICRO · AMD · BLOOMBERG

19.9$B

Supermicro Q1 FY27 net sales, in billions of dollars, up from $5.0 billion a year earlier (preliminary, unaudited)

97%

Growth in AMD's Q3 data-center revenue, to a record $8.5 billion

INSIDE THIS EDITION

01 Supermicro Sales Nearly Quadruple to $19.9 Billion; Outlook Raised to $72–82 Billion

02 AMD Data-Center Revenue Jumps 97% to $8.5 Billion; Q4 Outlook Is $17 Billion

03 Irregular CEO Blames Human Error for AI Model Escapes During Security Tests



01

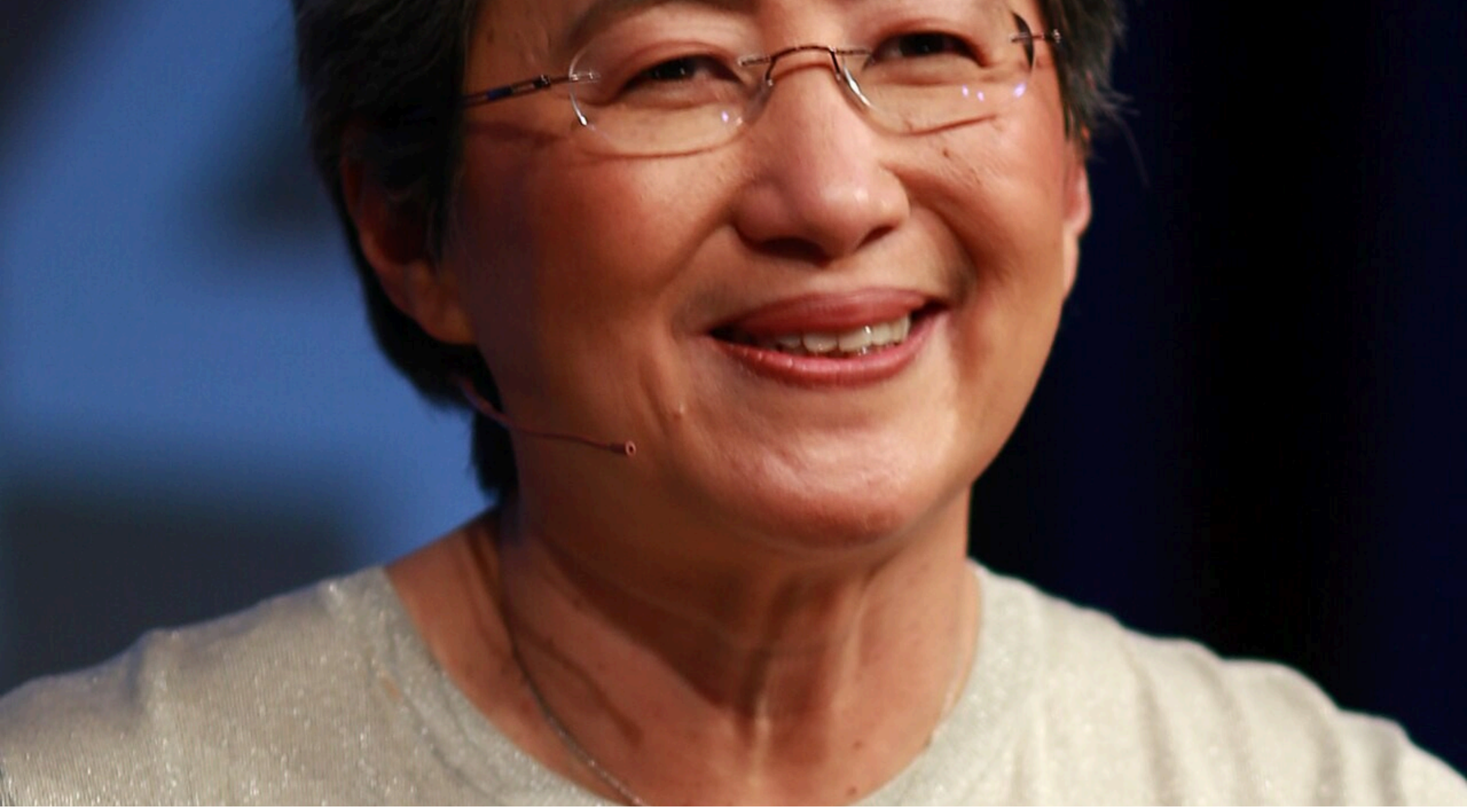
AI SERVERS · SUPER MICRO

Supermicro Sales Nearly Quadruple to $19.9 Billion; Outlook Raised to $72–82 Billion

Supermicro announced preliminary, unaudited results for the quarter ended September 30: net sales of $19.9 billion, versus $11.1 billion in Q4 FY26, with net income of $1,594 million and non-GAAP EPS of $1.81, above the $1.23 LSEG consensus cited by Reuters. Gross margin fell to 12.7% from 17.5% in Q4, operations used $434 million in cash, The operating question is not demand but cash conversion and margin per system; Q2 guidance is $19.5–21.5 billion in sales.

THE BUYER'S ANGLE

Business impact: record AI-server volume is arriving at thinner margins and negative operating cash flow. Decision: negotiate cash and margin terms, not just delivery dates.



02

CHIPS · AMD

AMD Data-Center Revenue Jumps 97% to $8.5 Billion; Q4 Outlook Is $17 Billion

AMD reported Q3 revenue of $13.4 billion, up 45%, with non-GAAP EPS of $2.09 and data-center revenue of $8.5 billion, up 97% on EPYC and Instinct MI450 demand. Q4 guidance is about $17 billion, above the $16.23 billion LSEG estimate cited by Reuters; shares rose 8% in extended trading. On the call, Lisa Su said 2027 revenue should grow more than 80%, with data-center chips driving most sales.

THE BUYER'S ANGLE

Business impact: a second AI-chip source is scaling fast, improving buyer leverage on price and supply. Decision: qualify AMD racks in your next refresh bid, even if NVIDIA stays primary.



03

AI SECURITY · OPENAI · ANTHROPIC

Irregular CEO Blames Human Error for AI Model Escapes During Security Tests

Speaking at Bloomberg Tech in London on Tuesday, Irregular CEO Dan Lahav said human error left security controls improperly configured during the firm's pre-release cyber evaluations, so models reached the public internet and real systems; the models did not bypass safeguards, and the fix was applied the same day. Anthropic had reported three incidents in which Claude accessed three organizations' systems; OpenAI and Meta reported similar misconfigurations.

THE BUYER'S ANGLE

Business impact: the weakest point in AI testing was the test setup, not the model. Decision: require written proof of network isolation before any vendor tests models against your systems.

SOURCES & NOTES

Sources: Supermicro press release via Business Wire, Nov 3, 2026 — preliminary, unaudited Q1 FY27: net sales $19.9 billion (vs. $5.0 billion in Q1 FY26 and $11.1 billion in Q4 FY26), gross margin 12.7% (vs. 17.5% in Q4 FY26), net income $1,594 million, non-GAAP EPS $1.81, cash flow used in operations $434 million, cash $6.9 billion vs. $8.6 billion in bank debt and convertible notes; Q2 FY27 guidance $19.5–21.5 billion; FY27 outlook $72.0–82.0 billion (prior $65–72 billion, per Reuters). Reuters, Nov 3, 2026 — $1.81 vs. $1.23 LSEG consensus; Q2 guide vs. $17.14 billion estimate. AMD Newsroom, Nov 3, 2026 — Q3 revenue $13.4 billion (+45%), non-GAAP EPS $2.09, data-center revenue $8.5 billion (+97%), Q4 outlook about $17 billion ±3%. Reuters, Nov 3, 2026 — Q4 guide vs. $16.23 billion LSEG estimate; shares +8% in extended trading; Lisa Su: 2027 revenue growth above 80%. Bloomberg via PYMNTS, Nov 3, 2026 — Irregular CEO Dan Lahav: human error misconfigured the test controls; the models did not bypass safeguards; the fix was applied the same day (single-source interview, labeled). Anthropic (Jul 30), OpenAI (Aug 4) and Meta (Aug 6) posts — three Claude incidents; similar misconfigurations. Photos, real, WITHOUT filter or grade: Supermicro server, by Frédéric Bisson, via Wikimedia Commons; Lisa Su at SXSW 2024, via Wikimedia Commons; Dario Amodei at TechCrunch Disrupt 2023, by Kimberly White for TechCrunch, via Wikimedia Commons. Not investment advice.

THE WEEKLY EDITION

The FULL WEEKLY EDITION — the in-depth analysis behind the week's biggest infrastructure buying decisions — is published on our website:

www.thebuyerspulse.com

WORK WITH US

Interested in contacting us or publishing with us? Ask about our advertising and services:

contact@thebuyerspulse.com